

June 3, 2005

Mr. Tom Galvin, Principal  
Galvin Design Group  
13422 Sunset Lakes Circle  
Winter Garden, FL 34787

Dear Mr. Galvin:

As the Director of Food Services for the Flagler County School District, it is with great pleasure and without hesitation that I write this letter. Because of your creative design style and ability to think outside the box, Flagler Palm Coast High School's Dawg House Café's meal counts continues to increase even after its grand opening.

Since the 2002-2003 SY, student lunch counts have increased 47.5%, student ala carte sales have increased 33.3%, and student breakfast counts have increased 14.6%. To say I have been pleased with these numbers is an understatement. Usually after the first couple months of a renovation, also called the "honeymoon period", sales numbers will start to level off and possibly show a slight decrease from the initial spike in participation. This, however, has not happened! Our numbers continue to rise beyond the percentage of increased student enrollment. This shows we are attracting customers who had not previously eaten with us. Our numbers for the 2004-2005 SY have again increased over last school year. Student lunches increased 21.7%, student ala carte sales increased 17.6%, and student breakfasts 18.5%. These numbers again surpassed the increase in student enrollment of 14.5%.

As the fastest growing county in the United States, Flagler County Schools has been extremely busy building new schools and renovating existing ones to accommodate its growing student population. We are excited to have you and Barry Snyder as part of our design team. You and Mr. Snyder are, without a doubt, true assets to the food service industry. Your abilities to create new and exciting school cafés are a breath of fresh air. Together, we will continue to set high standards for the look of our school cafés and create inviting and exciting places in which our customers can dine.

We look forward to long and exciting business relationship with you and your company.

Sincerely,

Roy R. Pistone II, R.D., M.Ed.  
Director of Food Services